

# Data Analysis

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# Topics

- Types of analysis
- Analysing qualitative data
- Working with quantitative data
- Inference from data analysis
  - Validity
    - Internal
    - External
  - Causality

# Types of data analysis exercises

- Seeing patterns in data (descriptive analysis)
- Testing a hypothesis
- Impact evaluation
  - Did intervention A cause outcome B?

What we should avoid.....

“If you can’t prove what you want to prove, demonstrate something else and pretend that they are the same thing. In the daze that follows the collision of statistics with the human mind, hardly anybody will notice the difference.”

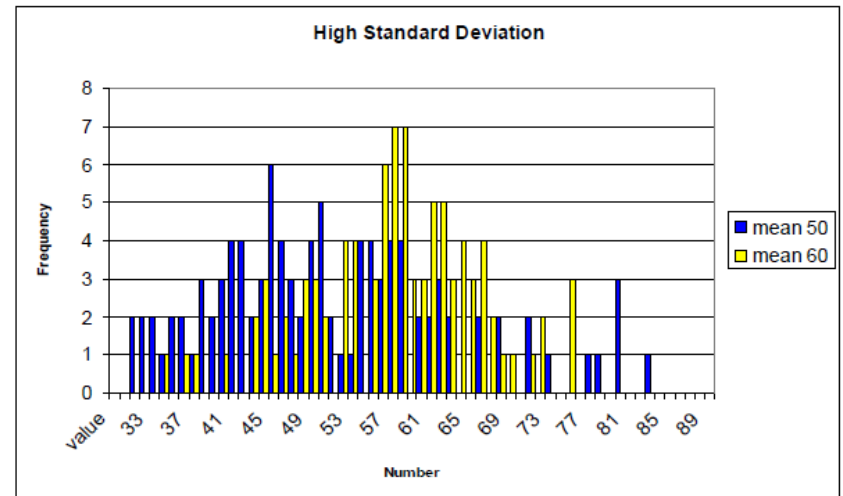
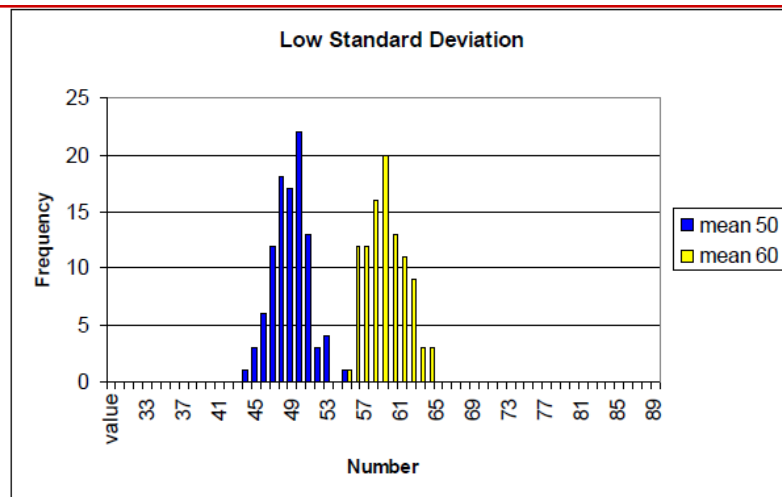
- *How to Lie with Statistics (Huff and Geis, 1993)*

# Working with quantitative data

- Plotting distributions
- Correlations
- Central tendencies within group, sub-groups
- Hypothesis testing
- Significance testing – are the measured differences due to chance or do they reflect a systematic pattern?
  - t-tests, f-tests

# Key descriptive statistics (normal distribution)

- Central tendency (mean, median, mode)
- Variance
- Standard deviation



# Hypothesis testing for difference of means and statistical significance

- $H_0: X_1 = X_2$
- $H_a: X_1 \neq X_2$
- If the  $t_{\text{stat}} < t_{\text{crit}}$  for a given p value (significance level), then we cannot reject  $H_0$  (i.e. the difference observed is likely due to chance)
  - Rule-of-thumb : For  $p=0.05$ ,  $t_{\text{stat}} > \sim 2$  is typically considered statistically significant at a 95% confidence level

$$t = \frac{\bar{X}_1 - \bar{X}_2}{s_{\bar{X}_1 - \bar{X}_2}}$$

# Key criteria when doing quantitative analysis

- How reliable is my data for this sample?
- How was my sample chosen from the population?
- What is the distribution of the variable of interest in the population?
- Can I distinguish the trend from noise?

# Sample hypotheses to test using the data you have collected

1. Individuals with higher education receive and send more SMSs than those with lower levels of education
2. Ownership of consumer durables (fridge, TV, etc.) increases with household income
3. Households with lower household income have higher dependency ratios
4. Individuals with higher education have higher income
5. Those who attended private schools earn more individually than those who attended government schools
  - Is the difference statistically significant at a 95% confidence level



# Are these patterns true for this sample? (internal validity)

- Possibly not
- Why?
  - Measurement error
  - Inconsistent administration of questions
  - Varying interpretations
  - Veracity of information (self-reporting, no triangulation, little trust in interviewer, setting of interview)

# Can we say these patterns hold for poor households in Bangalore? (external validity)

- No
- Heavy selection bias
  - Sample of respondents with time, in visible public spaces, confident and willing to talk in one of 3 selected languages – is this representative of poor households in Bangalore?
- Would a stratified sample have resolved this problem?
  - We decide to meet X Kannada households, Y Tamil households, etc.

Could such an analysis be used to say ‘going to a private school must be encouraged because it leads to higher income’? (Causal Inference)

- Definitely Not
- All the problems from before +
- How do we know that it is the private school education that caused the higher earnings?
  - Are the two groups comparable on all factors except type of education?
  - There are other factors that lead both to private school education and higher income (e.g. parents’ wealth)
  - Quality of private schooling is highly variable; some worse, some better than govt schools

# Key issues with data analysis

- Researchers almost always work with a sample
- Internal validity requires ensuring that what you are measuring is true for this sample
- External validity
  - If you want to use the sample to understand the population, the sample must be representative – a random sample is the best way to ensure this
- Causal inference
  - Making a claim that A causes B requires a valid counterfactual – this is very difficult to do using non-experimental research methods

# References/ Resources

- Shadish, Cook and Campbell. (2001) “Experimental and Quasi-Experimental Designs for Generalized Causal Inference“, Wadsworth Publishing.
- “A Brief Course in Business Statistics.” William Mendenhall, Robert J. Beaver, Barbara M. Beaver. South-Western College Pub; 2nd edition, 2000.

# Field Survey – Sample of occupations (85 respondents)

Auto Driver	House Maid	STREET VENDOR-CLOTHES
Auto Rickshaw Driver	Housekeeping Services	STREET VENDOR-SEASONAL
Auto Rickshaw Driver	Irons clothes	Security Guard
Auto-Driver	Jewelry Trinket Vendor	Security Guard
Auto-rickshaw driver	Juice Vendor	Security Guard
Auto-rickshaw driver	Juice shop employee	Security Guard
Autowallah	Laborer	Seller
Bhel-puri Vendor	Lassi Kart Vendor	Selling bedsheets/pillow covers on platform
Business - Toys for young kids	Lathe Machine Turner	Selling fruits/veg on platform
Cloth shop retailer	Magazine Reseller	Shoe seller
Cobbler	Maid	Small-scale real-estate agent
Cobbler	Mechanic	Spices Vendor
Commodity seller	Mechanic	Stationary+Agriculture
Cook at a restaurant	Mobile Canteen Owner	Street vendor
Daily Labor	Office Assistant	Student/flower seller
Driver	Office boy	Sugar Cane Juice
Dry Fruit Merchant	Orange Fruit Juice shop owner	Sugarcane Juice Vendor
Fancy item seller	Owner of a pan shop	Sugarcane juice vendor, salesman and works in bakery store
Flower Seller	Owns Call Tax	Sweeper
Flower Seller	Paan shop wallah	Tailor
Flower Vendor	Paani Porri Vendor	Taxi Driver
Flower seller	Pan & Cigarette Vendor	Tea stall in platform
Floweriest	Panipuri Seller	Truck driver
Footwear shop owner	Peanut Vendor	Vegetable vendor
Fruit Merchant	Plastic vendor	Waiter
Fruit Seller	Pressing Clothes/Part time office assistant	Washerman
Fruit Seller	Railway Porter	Works in a saloon
Fruit seller	Rickshaw driver	
Fruit Seller (all kinds)		

# Field survey – HH Income and Expenditure

